

COURSE OUTLINE

Course Title:

TITLE CONCEPTS & PRACTICES FOR THE REAL ESTATE PROFESSIONAL

Credit Hours:

2 Education Hours as Approved by the NMREC

Course Description:

This course is designed to educate the real estate licensee as to the various title concepts & practices. Topics will include the title search, title commitment, title policies. There will also be topics on real estate law as it pertains to title insurance.

Learning Levels and Learning Objectives:

1. Knowledge: Licensee will be able to describe and recognize those various title concepts and practices.
2. Understand: Licensee will understand the various title concepts and practices when reviewing a title commitment and/or title policy.
3. Apply: Licensee will be able to apply their knowledge of the various title concepts and practices when representing a seller or buyer in a real estate transaction.
4. Analyze: Licensee will be able to analyze items like a title commitment and/or title policy and determine whether the various title concepts and practices will affect the property.
5. Evaluate: Licensee will be able to evaluate the various title concepts and practices in documents such as a title commitment and direct their customers to parties with skills outside of the licensee's expertise – such as attorneys, title insurance company representatives, surveyors, etc.
6. Create: Finally, licensee will be able to act professionally in the transaction for the protection and of and benefit of the licensee's customers.

Means of Assessing Whether the Learning Objectives Have Been Met

An interactive group session with Q&A will be the means used in determining whether the Learning Objectives have been met.

Timed Outline

